



October 28, 1997

Inovex Automotive, Inc.
7799 Leesburg Pike
Suite 900 North Tower
Falls Church, VA 22043

Dear Mr. Farkhan:

Friend's Tire and Fleet Service is a family-owned business established over thirty years ago to fulfill the tire needs of the Washington Metropolitan area. Today we handle the tire needs from wheel barrow tires to the large earthmover tires. We have expanded our regional scope to encompass the Baltimore Metropolitan area as well as all of Southern Maryland. In 1996 we built a state-of-art Bandag Retread Facility which completed Friend's Tire and Fleet Service as a true full service independent tire dealer.

Friend's Tire and Fleet Service is primarily an independent commercial tire dealer that represents Bridgestone / Firestone, General, Continental, as well as an authorized Bandag franchisee. Our Three commercial truck centers offer alignments, mechanical services, as well as 24 hour radio dispatched road service.

Friend's Tire and Fleet Service has been a distributor for Ride-On Tire Protection System for the last 6 months. We have found that it has not only become a profitable addition to our list of products but also a profitable addition to our customers fleets. Ride-ON has been proven in many of our commercial fleet customers to have reduced costly down time from flat tires as well as maintaining casing integrity. Ride-On has proven not only to be effective for our fleets with over -the-road applications but also in Off -Road applications. We have found that the Ride-On can be easily washed from the tires allowing them to be prepared for retreading.

Sincerely,

Douglas Portner
Vice President of Sales



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Sincerely,

A handwritten signature in black ink, appearing to read "D. Portner", written over a white background.

Douglas Portner
Vice President of Sales