



WASHINGTON COUNTY
SOLID WASTE DEPARTMENT

October 8, 1997

Inovex Automotive Inc.
7700 Leesburg Pike
Suite 900N
Falls Church, VA 22043

Gentlemen:

One of our operations is the wood processing facility located at our Reclamation-Rubble Landfill. We grind wood debris, skids, tree trimmings and manufacture mulch. In this operation we use three pieces of rubber tire equipment; a JD-410 backhoe, a JD-544 loader with forks and a JD-744 loader.

Since our opening in the fall of 1995, we have been plagued with road calls for flat tires and pumping tires up with slower leaks because of nails, staples and other debris almost weekly. After several conversations with Delmar Speaks of The Donald B. Rice Tire Company and his customer's experience, we were convinced enough to install the Ride-On Tire Protection System. After a 45 day test with this equipment with no service calls or down time, we purchased the Ride-On product to install in several other additional pieces of equipment and also purchased some for on road applications in 16 inch pick-up tires that are used mostly on the various facilities.

Our investment has saved us well more than the product cost in service calls, in addition to eliminating down time. Our experience has been excellent in our applications.

Sincerely,

A handwritten signature in cursive script, appearing to read "Robert G. Davenport".

Robert G. Davenport
Director of Solid Waste Department

cc: Ken Rice, The Donald B. Rice Tire Company
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