



WASTE INDUSTRIES, INC.

May 23, 2000

Mr. Mark Farkhan
Inovex Industries, Inc.
45681 Oakbrook Court, Unit 102
Sterling, VA 20166

Dear Mark:

One of the Fleet Maintenance Supervisors from another location recommended that we look at your product for our operations. We currently operate 47 vehicles consisting of roll-offs, front and rear loaders, and recycling trucks that are running in and out of transfer stations and landfills daily.

Prior to using Ride-On, we were averaging between 3 to 4 flat tires a day due to nails, and other debris that penetrated the tread area of our tires. Since we started using your product nearly 4 months ago, we have had no flat tires from punctures. Due to the severe nature of our business, we still continue to lose a few tires due to sidewall cuts from curb damage and debris in the landfills. However, our overall flat tire rates are down my more than 85%.

Our tire pressure maintenance program requires that our tires be checked daily. You indicated that many of your long haul customers used Ride-On strictly for pressure maintenance and as a balancing compound. Although I was skeptical if the pressure maintenance benefits would be observable by a trash fleet, I can say that we have noticed that our tires are maintaining their set-point pressure longer and that it now takes considerably less time and effort to inspect all of our vehicles. As you promised, we have had no problems with retreading any of our tires.

Ride-On TPS has made a considerable impact on our vehicle downtime and efficiency. I will be meeting with the other Waste Industries Maintenance Supervisors in North Carolina to discuss the excellent results we have achieved and to recommend that they also start looking at Ride-On.

Thank you again for your continuous communications and customer service.

Sincerely

Sammy Warren
Maintenance Supervisor

